

It's Our Responsibility

**OUR COMMITMENT TO CLEAN GREEN
AND SUSTAINABILITY**



REUSABLE TEXTILES
TRSA CERTIFIED

Providing Sustainable Business Value

Prudential Overall Supply is committed to environmental stewardship and using our resources responsibly:

- ▲ By choosing Prudential you are choosing a Clean Green Certified Industrial Laundry Provider.
- ▲ Prudential uses less water and less energy through high-capacity washing, drying and finishing equipment. So, Prudential's Clean Green processes are far more efficient than non-certified processes.
- ▲ Choosing Reusable Textiles over Disposable Products is the responsible and greener choice.



A Message from Our Chairman



Since our Company's beginning in 1932, one thing that has remained the same is Prudential Overall Supply's commitment to providing reusable textile products and services. These reusable solutions have been instrumental in helping preserve the scarce resources that we all share. Today, reusable textiles continue to be a better environmental alternative compared to disposable products. This is especially true when comparing Prudential's large scale laundry process versus home wash.

Dan Clark
Chairman of the Board



Clean Green Certified



Prudential Overall Supply is the First Major Industrial Laundry Chain Worldwide to Earn TRSA Clean Green Certification

- ▲ First multi-location laundry operation that Textile Rental Services Association (TRSA) has certified to its Clean Green international standard.
- ▲ The Prudential chain has met TRSA's requirements for achieving efficiencies in water and energy conservation and adopting best management practices for reusing, reclaiming and recycling resources.
- ▲ The certification gives Prudential's customers third-party verification that the uniforms, floor mats, towels, mops and other reusable textiles that they get from Prudential are laundered in an environmentally friendly manner.

Clean Green Certified



REUSABLE TEXTILES
TRSA CERTIFIED

TRSA100
STRONGER TOGETHER

WHY USE A CLEAN GREEN CERTIFIED LAUNDRY?

- ▲ Using reusable textile products as opposed to their disposable alternatives that generate more solid waste
- ▲ Demanding that your suppliers operate as efficiently as possible to conserve natural resources and minimize their environmental impact

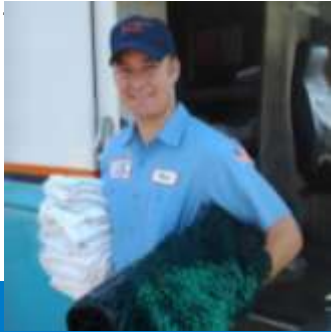
WHAT MAKES A LAUNDRY CLEAN GREEN?

- ▲ Recovering heat from drained hot water and heat dispersed from the process of warming water
- ▲ Recapturing drained water from rinses for reuse
- ▲ Using environmentally friendly detergents
- ▲ Removing solids and liquids from wastewater
- ▲ Re-routing trucks to save vehicle fuel
- ▲ Energy-efficient lighting
- ▲ Recycling programs
- ▲ Spill prevention plans
- ▲ Preventive maintenance
- ▲ Third Party Verification

GREENER MEANS BETTER.

- ▲ “We help save the environment by using reusable textile products provided by a Clean Green certified laundry service provider”

Sustainability: Core to Our Purpose



We are the leader in reusable apparel, facility, and cleanroom services.

We have an exponential impact on the sustainability of our planet.

▲ **1,500** service professionals

▲ operating in **8** states with customers throughout the US, Mexico and Puerto Rico

▲ delivering innovative products and services

▲ for over **26,000** customers



We Partner with Our Customers to Solve Environmental Issues

Working with our customers, employees and suppliers, we're helping make the world a better place.

Providing and protecting what is vital



CLEAN
WATER



ABUNDANT
ENERGY

CO₂

CARBON
FOOTPRINT
REDUCTION



REDUCING
WASTE
STREAM

Through our Clean Green certification, we provide the environmental results and deliver them to you.





CLEAN
WATER

Using Water with Care

Prudential, as a Clean Green Certified Laundry Provider utilizes a range of innovative solutions to help our facilities increase their operational water use efficiency.



**1/3
LESS**

water consumption
vs.
home wash

IMAGINE THE IMPACT

The savings captured by our solutions add up to using a third less water compared to washing at home.

- ▲ Innovative formulations, technologies and services to help reduce our water use without compromising effectiveness
- ▲ Solutions that reduce required wash and rinse cycles to reduce water usage
- ▲ Recovering heat from drained hot water and heat dispersed from the process of warming water
- ▲ Recapturing drained water from rinses for reuse



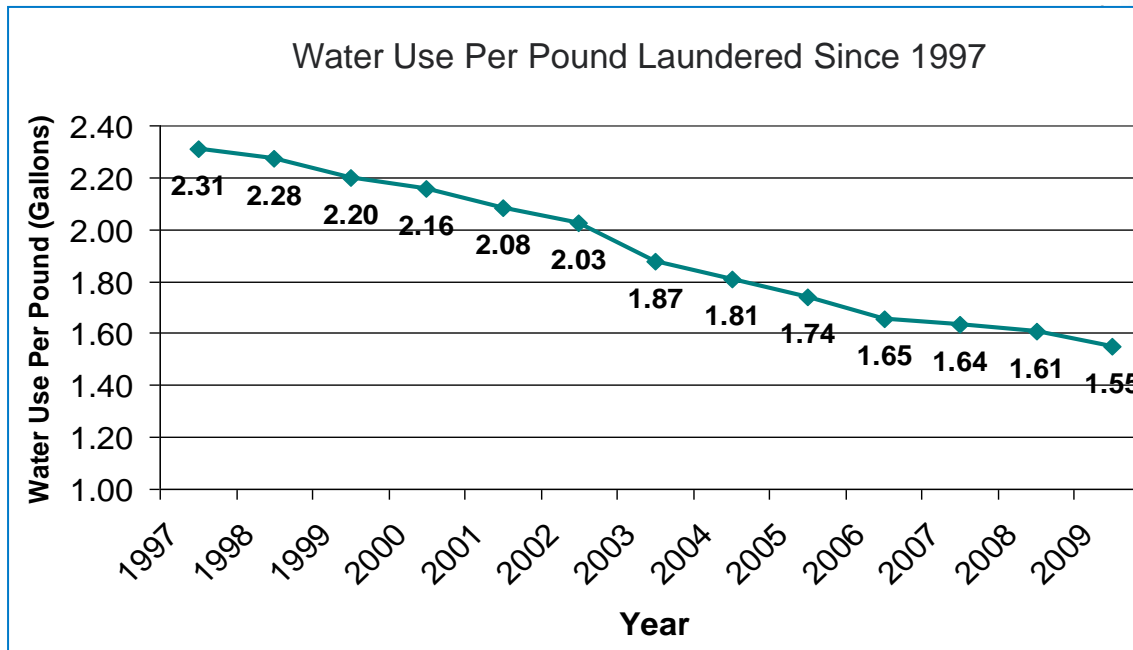
Using Water with Care

Prudential, as a Clean Green Certified Laundry Provider utilizes a range of innovative solutions to help our facilities increase their operational water use efficiency.



Water used per pound of textiles laundered has been reduced by

33%



Based on TRSA industry-wide data.

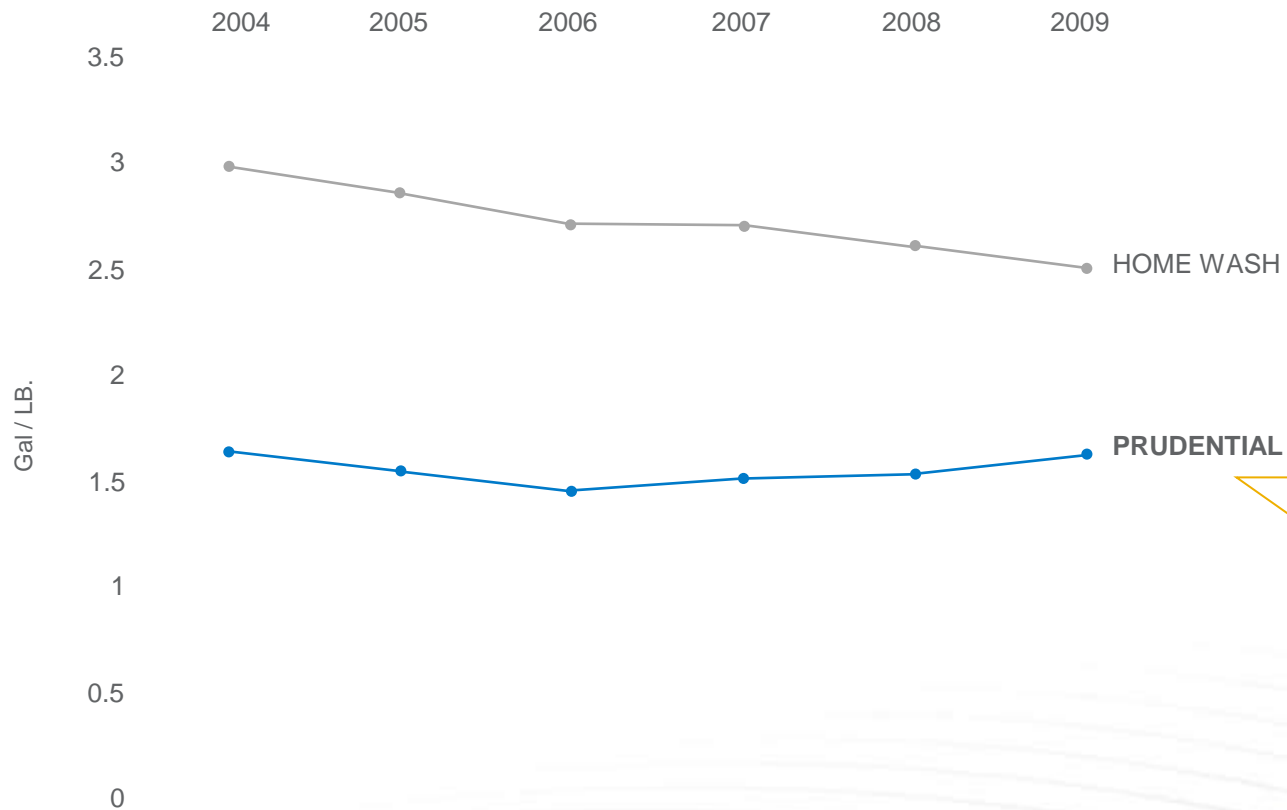


REUSABLE TEXTILES
TRSA CERTIFIED

Our Environmental Performance vs. Home Wash/OPL

WATER REDUCTION

Water Use In Gallons Per Pound Of Laundry



PRUDENTIAL
35%





ABUNDANT
ENERGY

Do More – with Less Energy

Prudential's innovative energy solutions help our facilities to operate more efficiently.

USING
1/2

the ENERGY
compared to
home wash.

IMAGINE THE IMPACT

The savings captured by our solutions add up to using half the energy compared to washing at home.

- ▲ Intelligent systems, products and solutions to maximize efficiency and lower energy consumption
- ▲ Lower-temperature washing
- ▲ Innovative technologies to help shorten cleaning cycles
- ▲ Services and solutions that help identify areas to reduce energy consumption

World energy demand is projected to grow more than **50%** by 2035



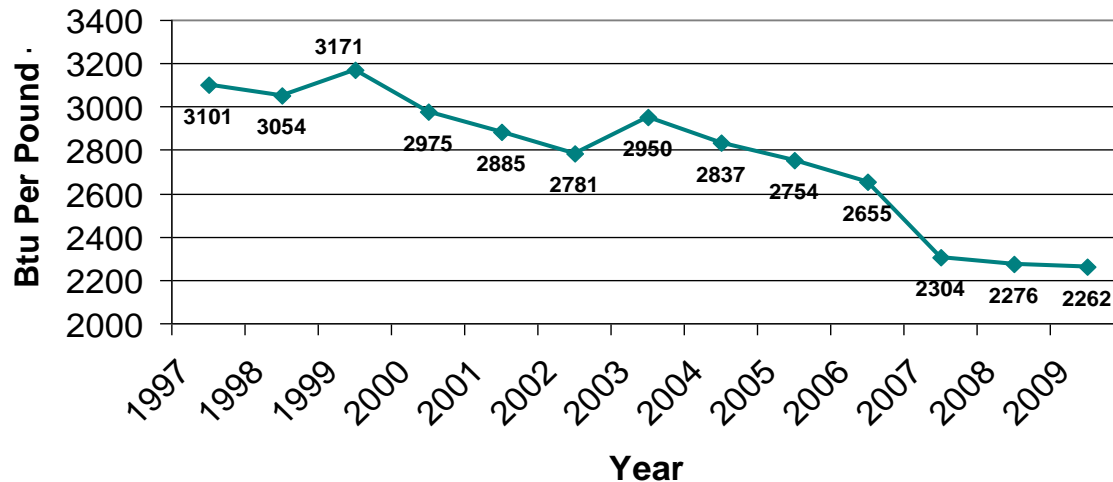
REUSABLE TEXTILES
TRSA CERTIFIED

Do More – with Less Energy

Prudential's innovative energy solutions help our facilities to operate more efficiently.



Total In-Plant Energy Used Per Pound of Textiles Since 1997



Energy used per pound of textiles laundered has been reduced by

27%



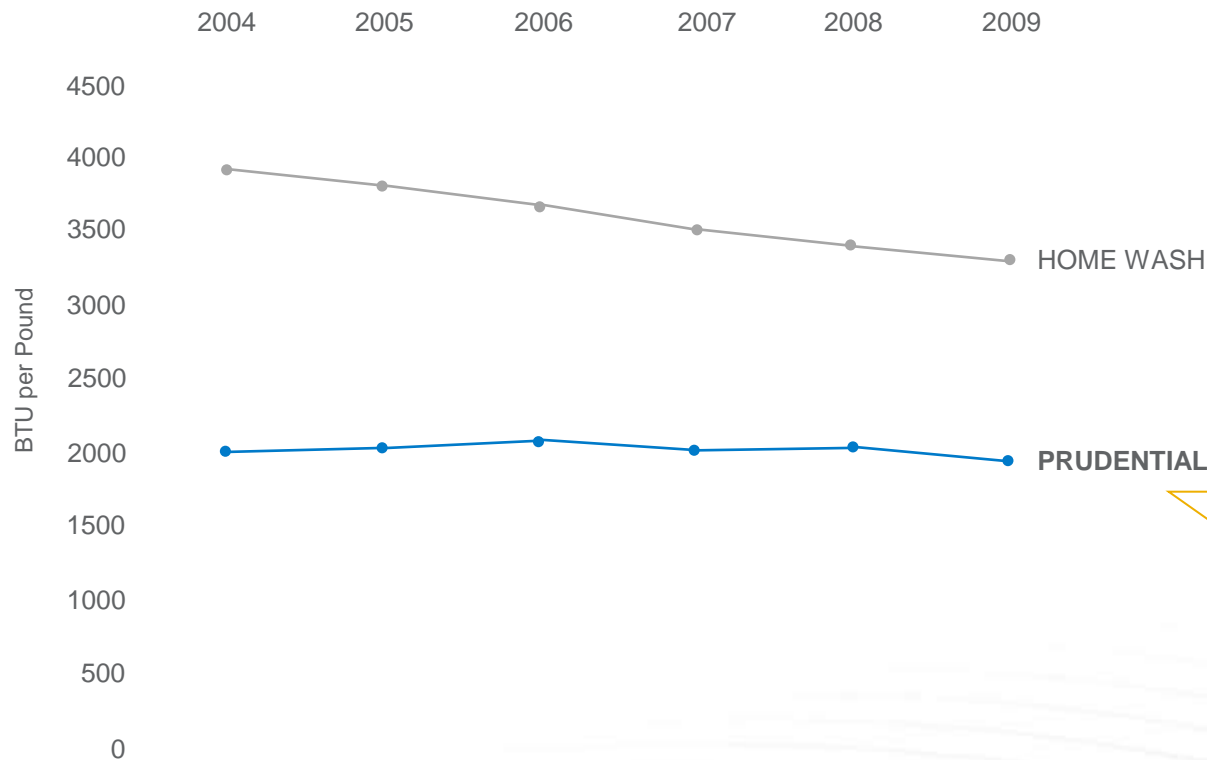
Based on TRSA industry-wide data.



Our Environmental Performance vs. Home Wash/OPL

ENERGY CONSUMPTION REDUCTION

Energy Used Per Pound Of Laundry



42%



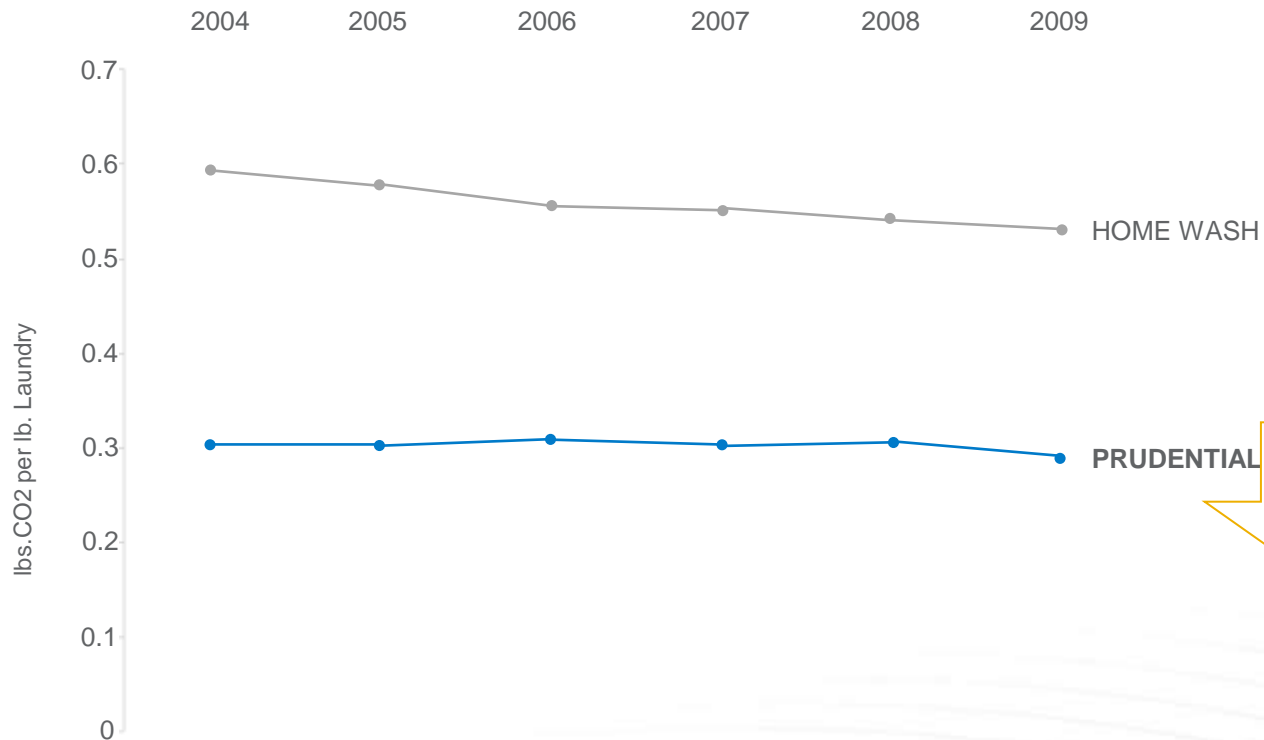
CO₂

CARBON FOOTPRINT
REDUCTION

Our Environmental Performance vs. Home Wash/OPL

CARBON REDUCTION

Carbon Footprint Of Laundry Processing



46%





**REDUCING
WASTE STREAM**

Helping Reduce The Waste Stream



When considering the impact of greener choices... the reusable textile option over disposables is – without question, the responsible choice.

- ▲ Disposable napkins and towels alone generate nearly 2 billion pounds of landfill waste each year.



- ▲ Disposable napkins and towels also account for the loss of over 17 million trees on our beautiful earth.



Reusable vs. Disposable

CLOTH TOWELS

VS.

PAPER TOWELS

According to the EPA,
cloth shop towels take
90% less energy to
manufacture, process
and deliver
vs. disposable wipers



Disposable wipers
generate nearly
3 times more
solid waste
than cloth shop
towels



Reusable vs. Disposable

CLOTH NAPKINS vs. PAPER NAPKINS

Linen napkins can be reused over 100 times on average



Paper products accounted for over 28% of all landfill trash



Reusable vs. Disposable

CLOTH PATIENT GOWNS VS.



Cloth patient gowns can be reused over 50 times on average

Reusables greater environmental impact vs. disposables:

Climate shift 2x
Photochemical oxidation 3x
Eutrophication 19% more
Land use 12x
Water 40% more
Solid waste 9x
Fossil fuels 3x

PAPER PATIENT GOWNS



Disposable patient gowns are used only once, before they end up in a landfill

COMPARING
HOME WASH /OPL

VS.




CLEAN GREEN
CERTIFIED PROCESS

Converting From Home Wash to the Clean Green Process

TRSA Clean Green Certified

TRSA Industry-Wide Data:

The Clean Green Process uses about a third less water and half the energy compared to washing at home.

-  This equates to about 25 gallons of water per week savings -- per worker
-  Just think... that's over 170 billion gallons of potential water savings per year in the US alone.
-  And on energy, we could save over 400 TRILLION BTU's per year – enough to power a major city!

Our Goal:

Energy & Water Measurable Savings

... good for business, environment and society



What is the impact of home wash to the environment?

Comparing Home Washing or On-Premise Laundry (OPL)...

TRSA Industry-Wide Data



By choosing Certified Clean Green Laundries you will help by **CONSERVING**:

- ▲ Enough to serve the **WATER** needs of 9.25 million people for a year – almost as many people as in the Chicago region and larger than the population of every metropolitan area in the country except New York and Los Angeles.
- ▲ Enough **ENERGY** to power a city of 300,000 people for a year.
- ▲ The annual **WATER** savings over the course of a year would be enough to meet the needs of 3.44 billion people for a day nearly half the world's population.
- ▲ Enough **ENERGY** to power South America and Mexico for a day.



REUSABLE TEXTILES
TRSA CERTIFIED

SAFETY

Committed to Safety

The safety of employees, vendors, customers and communities is vital to how we operate.

- ▲ Responsible ingredients, non-toxic / user-friendly chemicals for materials used daily
- ▲ Staff training & support
- ▲ Provide safety apparel to our employees and customers
- ▲ Ongoing training of our ergonomic standards throughout our production and service process
- ▲ Safety Committees at each of our facilities



PRODUCTS

Current Products & Sustainability



▲ Reusable Apparel

- Shirts/Pants
- Jackets
- FR and High Visibility Garments

▲ Reusable Facility Products

- Cloth Towels and Napkins
- Mats
- Mops and Microfiber

▲ Reusable Cleanroom Apparel

- Coveralls / Hoods / Boots / Flocks
- Goggles
- Cleanroom Mops

▲ POS maintains TRSA Clean Green Certification



Our Principles: Guide How We Conduct Business



ECONOMIC

Contribute to economic growth for our customers, employees and communities

“Tell the customer what we can and cannot do. Then, do everything we have promised and expect a fair price for our services. If we all do this, we will retain our customers and prosper.”

John D. Clark, Founder

ENVIRONMENTAL

Promote stewardship of natural resources and protect the environment

Respect and support the human right to water by conserving, reusing and recycling water and renewing water quality

Support society's need for increased energy through sustainable sources, products and technologies and efficient processes

SAFETY

Ensure safe processes that protect our employees, suppliers, customers and communities

Train all employees to work safely, preventing injuries to themselves and others

Identify and address process safety risks and strive for continuous improvement, with the goal of zero injuries, illnesses and incidents

SOCIAL

Enhance the well-being of people and communities

Conduct business fairly and ethically, respecting human rights, complying with laws and regulations, and following a rigorous Code of Conduct

Support communities through charitable giving and community involvement



The Choice is Yours...
it's Our Responsibility.

The Choice is Clear...
Clean Green Certified
Reusable Textiles from
Prudential Overall Supply

